

**BUILDING**

**GIGABIT**

**AMERICA**

Town of Sharon  
November 2, 2022



FRONTIER

# We are the new Frontier

Committed to Building Gigabit America

- We are committed to **building critical fiber infrastructure** across the country **to empower and connect millions of consumers** and business
- We are rallied around the purpose of Building Gigabit America™ to ensure urban **AND** rural communities have premier fiber connectivity to participate in a digital society and close the digital divide



# Frontier is committed to building Gigabit America

New leadership team is accelerating fiber builds and investing in communities across America

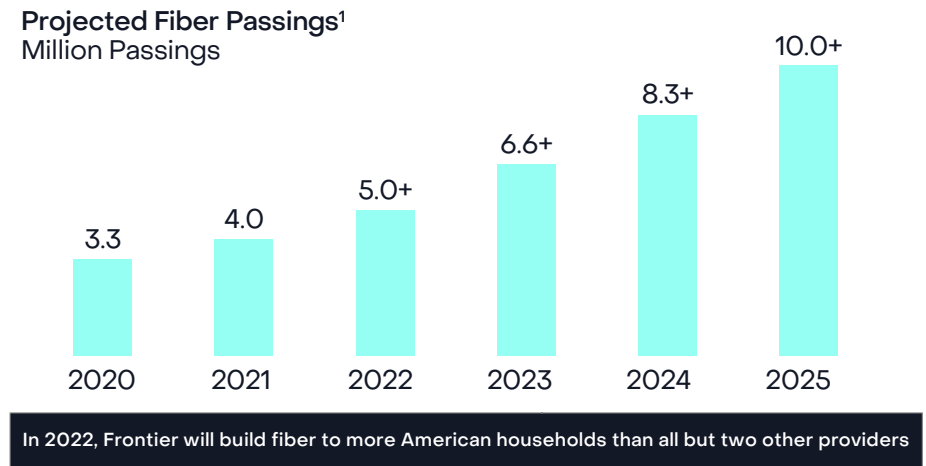
We re-built our senior leadership, bringing together a team with a strong track record of:

	<b>1</b>	Operational Excellence
	<b>2</b>	Financial Responsibility
	<b>3</b>	Consumer Centricity

30+ point increase in Net Promoter Score vs. 1 year ago

**\$3.7B of liquidity** to fund the fiber build, with no significant debt maturities before 2027

We've committed to pass 10 M locations by 2025, more than 1M new fiber locations this year; ~500k in CT so far

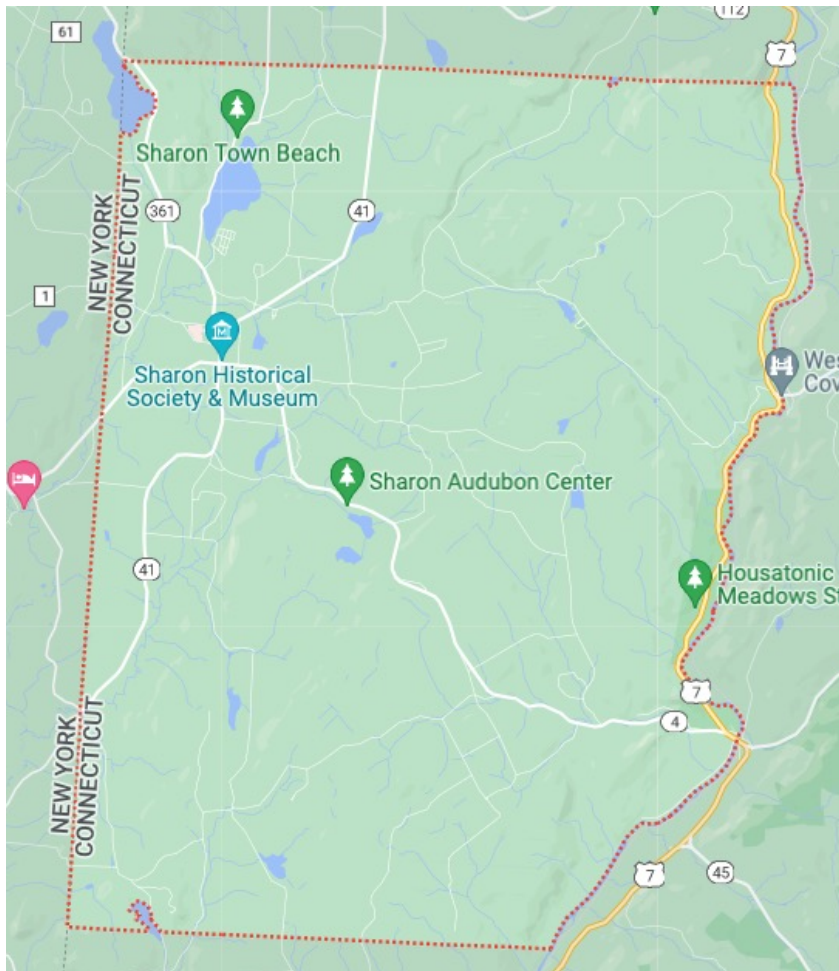


Built to a record 281,000 locations in Q2 2022



1. Consumer and business locations with less than 5 units per address

# Town Boundaries



- Frontier's existing network footprint covers the entire town
- Frontier plans to expand in Sharon in 2023 through its own private investment
- In partnership with the town, Frontier would seek to pass every town address including unserved and underserved addresses with fiber
- Would look to expedite deployment but would commit to complete project by no later than December 30, 2023

# Frontier fiber is technically superior to cable and wireless

Fast, reliable, secure — a future-proof investment in your community



## Blazing fast residential speeds up to 2 Gbps

- Symmetrical speeds that are 10-20x the bandwidth of common cable and fixed wireless offerings



## Goodbye to buffering

- Light-speed transmission of data reduces lag in streaming, video chat, and other high bandwidth applications



## Future-proof technology

- Scalable up to 10Gpbs to keep up as data needs evolve over the next 20+ years
- Better return on investment

# Frontier fiber benefits the community as a whole

Connectivity that delivers measurable economic and social benefits



## Higher Quality of Life

- Better learning outcomes for students
- Higher home values for families
- Improved healthcare access
- Enhanced recreation activities

## Increased Economic Vitality

- Increased job opportunities and stronger wage growth
- Higher rates of new business formation
- Lower unemployment rates

## Strengthened Communities

- Stronger tax base
- Increased connection via connectivity
- Improved provision of and access to local services

## Competitive Pricing – Current Fiber Offer

# FIBER GIG SERVICE

# \$59.99

w/ Auto Pay  
per month for 36 mos.

Upgrade to Frontier® Fiber and get **over \$900** in added value



### eero Pro 6 on us

Forget about dead spots, drop-offs and buffering with a two-unit eero Pro 6 Wi-Fi system.\*\*



### \$300 Visa® Reward Card

When you sign up today for this great internet offer, you can choose a one-year term and receive a bonus Visa Reward Card\* on us. Early termination fee applies.



### FREE activation

The way it should be! Connect with free activation, and no fees.



### Incredible streaming offer

Save \$120 for one year on a new YouTube TV subscription and enjoy cable-free live TV when you sign up for Fiber Internet Gig Service.^



Don't miss out on this amazing offer!  
Contact us by 8/31/22 to get started.

Call 1-844-923-1553 Saturday installation available.



FRONTIER

# Affordability for All

## High performance low-income offers

- Frontier is a proud participant in the **Affordable Connectivity Program**, which provides a \$30/month discount to qualifying low-income consumers
- **ACP Qualified customers can subscribe** to high-speed Frontier broadband **for no cost**
- Current **unsubsidized rates are already price competitive** vs. cable and fiber operators

“At-home connectivity is more critical than ever – and making it accessible for everyone is central to our purpose of Building Gigabit America. Participating in the Affordable Connectivity Program allows us to expand our reach and deliver critical connectivity to even more families for free or reduced cost.”

Nick Jeffery  
President and CEO

	Frontier Fiber Internet 100 Mbps	Frontier Fiber Internet 500 Mbps	Frontier Fiber Internet Gig Service
Upload/Download Speed	100 Mbps/100 Mbps	500 Mbps/500 Mbps	1 Gbps/1 Gbps
Regular price	\$29.99	\$39.99	\$59.99
ACP credits	-\$29.99	-\$30.00	-\$30.00
Customer monthly payment	<b>\$0</b>	<b>\$9.99</b>	<b>\$29.99</b>





# Public Private Partnership Contacts

## Key Contacts

**Allison M. Ellis**

SVP, Regulatory & Govt Affairs

240-353-4702

[ae4862@ftr.com](mailto:ae4862@ftr.com)

**Jack Phillips**

VP, Regulatory Affairs

952-210-0722

[Jack.Phillips@ftr.com](mailto:Jack.Phillips@ftr.com)

**FrontierFiberGrants@ftr.com**

